



## Technical programme

International exhibition of machinery, equipment and production means for plant production and animal husbandry

### AgroExpoVostok

(March 19-21, 2019, Artyom (30 km from Vladivostok), PrimRing)

	March 19, 2019
10:30-11:00	<b>Official opening ceremony</b>
11:00-12:30 (Hall 1)	<p><b>Plenary session “Development of the agriculture of the Russian Far East and its export potential”</b></p> <p><i>Organizers: Department of Agriculture and Food of Primorskiy Krai, DLG RUS, OOO, IFWexpo Heidelberg GmbH.</i></p> <p><b>Moderator: Nikolay Lychev, editor-in-chief, project AGROINVESTOR</b></p> <p><b><u>Discussion topics (each presentation – 10 minutes):</u></b></p> <ul style="list-style-type: none"> <li>• <i>“Priorities of regional development”</i> <b>Sergey Tyrtsev</b> – the First Deputy of the Minister of Russia for development of the Russian Far East (tbc)</li> <li>• <i>“State support of investment projects in the Russian Far East”</i> <b>Ochir Nasunov</b> – Managing Director of the Investment department ANO „Agency for investments attraction and export support“</li> <li>• <i>“Measures in the systemic support for international cooperation and export”</i> <b>Roman Glushak</b> - head of representative office of JSC "Russian Export Center" in the far Eastern Federal district</li> <li>• <i>“First experience of delivery of agricultural products to Japan”</i> <b>Sergey Dudnik</b> - Chairman of the PrimAgroExport Association</li> <li>• <i>“Export of agricultural products (soybeans, corn) to Asia”</i> <b>Dmitri Nikiforov</b> – Founder of OOO “Sovzhos Iskra”</li> <li>• <i>“Development of industrial honey production in the Russian Far East”</i> <b>Evgeny Khrustov</b> – CEO Of OOO Lesnye Producty, head of the Association of beekeepers of the Russian Far East</li> <li>• <i>„Technical and technological modernization as a development factor of the agriculture of the Russian Far East and its export potential”</i> <b>Mikhail Mizin</b> – Official representative in Russia - VDMA German Agricultural Machinery Association</li> </ul>

<p>13:00-15:00 (Hall 1)</p>	<p><b>Discussion panel “Investment and export potential of the dairy industry in the Russian Far East”</b></p> <p><i>Organizers: The Dairy News, DLG RUS, OOO, IFWexpo Heidelberg GmbH.</i></p> <p><b>Moderator: Mikhail Mishchenko</b> – Executive Director of „The Dairy News“</p> <p><b><u>Presentation:</u></b></p> <p><i>“Russian dairy export. Ambitions and reality”</i></p> <p><b>Mikhail Mishchenko</b> – Executive Director of „The Dairy News“</p> <p><b><u>Discussion topics:</u></b></p> <ul style="list-style-type: none"> <li>• Russian dairy export. Ambitions and reality-</li> <li>• Investment and export potential of the dairy industry of the Russian Far East</li> <li>• The Far East as a logistics hub for expo of agricultural products to the APR markets</li> <li>• What should producers of Western Siberia and the Far East do in the face of growing cheese production in the European part of Russia? Is there a way to the East?</li> <li>• Why to invest in dairy farming in the Far East?</li> <li>• Does China need Russian cheese? Prospective export directions for Siberian and Far Eastern dairy products.</li> </ul> <p><b><u>Participants:</u></b> Representatives of the dairy industry of the Far Eastern regions (Primorsky Krai, Khabarovsk Region, Amur Region, etc.), heads and experts of ministries and departments of the Far East regions, investors from Vietnam and China.</p> <ul style="list-style-type: none"> <li>• <b>Alexander Bekker</b> – CEO of «Green Agro», OOO</li> <li>• <b>Igor Alekseenko</b> – CEO of “MolSib”, OOO</li> <li>• <b>Sergey Lyashko</b> – CEO of “Sibirskaya Niva” (EkoNiva) (tbc)</li> <li>• <b>Yuriy Minkin</b> – director of “Arsenievskiy Molochnyi Kombinat”, OOO</li> <li>• <b>Marina Petrova</b> – CEO of «Petrova 5 Consulting», Deputy Head of the Committee <b>MTPP for entrepreneurship development in agriculture;</b></li> <li>• Representative of OOO “RLK VK Logistics”</li> </ul>
<p>13:00-15:00 (Hall 2)</p>	<p><b>Discussion panel “Organic agriculture in the Far East. Priorities”</b></p> <p><i>Organizers: National Organic Union, FGBU Posselkhoztsentr, FGBOU Primorskaya FSKHA, DLG RUS, OOO, IFWexpo Heidelberg GmbH.</i></p> <p><b>Moderator: Ivan Garaev</b> –Director of OOO NBO Institut of Organic Agriculture, Moscow</p> <p><b><u>Presentations:</u></b></p> <ul style="list-style-type: none"> <li>➤ <i>International experience: possibilities of cooperation with the Far Eastern market: issues of entering the Japanese market with organic products, which would be in demand in the Japanese market? Product supply requirements, pricing)</i> <b>Yuki Yano sensei</b> - Professor, Horticulture Department, Chiba University (Japan), PhD in Economics</li> <li>➤ <i>The experience of regulation of organic agriculture in the world and in the Russian federation</i></li> </ul>

	<p><b>Oleg Mironenko</b> – Head of the National Organic Association - Video conference</p> <p><b>Discussion topics:</b></p> <ul style="list-style-type: none"> <li>➤ <i>International certification</i> (Japanese certification system - JAS (Japanese Agricultural Standard))</li> <li>➤ <i>Certification in organic farming</i></li> <li>➤ <i>Security aspects of organic production</i></li> <li>➤ <i>Organizational and economic aspects of the development of organic farming</i></li> <li>➤ <i>Ecological farming in the Far East: problems and solutions</i></li> <li>➤ <i>EM- technology – basis of organic farming</i></li> <li>➤ <i>Successful examples</i></li> </ul> <p><b>Participants:</b></p> <ul style="list-style-type: none"> <li>➤ <b>Aleksey Alekseenko</b> – Head Assistant of Rosselkhoznadzor</li> <li>➤ <b>Sergey Dudnik</b> – Head of the Association PrimAgroExport</li> <li>➤ <b>Ekaterina Evseeva</b> – Executive Director of OOO Primorsky EM-Tsentr</li> <li>➤ <b>Andrei Komin</b> - Rector of Primorsky Agricultural Academy</li> <li>➤ <b>Galina Bukhanistaya</b> - Head of the branch of "Rosselkhoztsentr" in the Primorsky Krai</li> <li>➤ <b>Bairdzhon Shakirov</b> - President of the Association “Sakhalinagrobiosoyuz”</li> <li>➤ <b>Petr Shablin</b> - Head of “NPO EM-Centre”, OOO, Republic of Buryatiya</li> <li>➤ <b>Sergey Dudnik</b> – Chairman of Association “PrimAgro Export”</li> <li><b>Yuki Yano sensei</b> - Professor, Horticulture Department, Chiba University (Japan), PhD in Economics</li> </ul> <p><b>Lubov Yauk</b> - Head of the Primorsky Interregional Veterinary Laboratory (in the discussion of issues)</p>
<p>15:15-17:15 (Hall 1)</p>	<p><b>«Development of industrial beekeeping in the Far Eastern region»</b></p> <p><i>Organizers: Association of Beekeepers of the Far East, DLG RUS, OOO, IFWexpo Heidelberg GmbH</i></p> <p><b>Moderator: Ramil Enikeev</b> - Chairman of the Union of beekeepers of Primorsky Krai, President of the Association of beekeepers of the Far East</p> <p><b>Target audience:</b> beekeepers of region Primorye, Khabarovsk, Amur, Jewish autonomous region, processors of honey etc</p> <p>Presentations:</p> <ul style="list-style-type: none"> <li>➤ <i>Industry beekeeping and successful experience</i> <b>Sergey Kozlov</b> - representative of the company Paradise Honey, experienced beekeeper, one of the leading producers of green unrefined beeswax in Baltic and Scandinavia countries</li> <li>➤ <i>Industry beekeeping in Russia and at the Russian Far East. Implication of the leading world practices in the region</i> <b>Evgeny Khrustov</b> – CEO Of OOO Lesnye Producty, head of the Association of beekeepers of the Russian Far East</li> </ul>
<p>15:15-16:45 (Hall 2)</p>	<p><b>Round table “Creation and development of family livestock farms in the far East”</b></p> <p><i>Organizer: AKKOR of Primorskiy Krai</i></p> <p><b>Moderator: Alexey Rachenkov</b> – President of AKKOR of Primorskiy Krai</p> <p><b>Target audience:</b> farms of the Far East, recipients of state grants for the creation of family livestock farms.</p>

	<p><b><u>Speakers and topics:</u></b></p> <ul style="list-style-type: none"> <li>➤ "The legal framework for the creation of a dairy farm"</li> </ul> <p><b>Aleksey Rachenkov</b> - President of the Association of Peasant (Farm) Farms of Primorsky Krai</p> <ul style="list-style-type: none"> <li>➤ Experience in the construction of family livestock farms in the Far East and Siberia"</li> </ul> <p><b>Nikolai Bakun</b> - representative of OA "DeLaval"</p> <ul style="list-style-type: none"> <li>➤ "Features of obtaining state support for the creation of family livestock farms in the territory of Primorsky Krai"</li> </ul> <p><b>Svetlana Kalashnikova</b> - Head of the Agriculture Department of the Agriculture and Food Department of the Primorsky Krai (tbc)</p> <ul style="list-style-type: none"> <li>➤ Q&amp;A</li> </ul>
16:45-17:15	<p><b>Presentation "Precision farming systems for agricultural machinery"</b></p> <p><i>Organizer: LLC «GSI-Khabarovsk»</i></p>
17:00 – 18:00	<p><b>Workshop "Genetics and breeding – basis of the effective dairy industry"</b></p> <p>Organizer: Company OOO EkoAgro (dealer of Lely)</p> <p><b>Target audience:</b> heads of agricultural companies, animal technicians, veterinarians etc.</p> <p><b>Topics:</b></p> <ul style="list-style-type: none"> <li>➤ "Creating a highly productive herd using breeding and genetic tools"</li> </ul> <p><b>Danila Suslov</b> - General Director CentrPem LLC / WWS Russia (Russia-United States of America)</p> <p>Aleksey Voevodin - Commercial Director, CentrPem LLC / WWS Russia (Russia - United States of America)</p> <ul style="list-style-type: none"> <li>➤ "Heatime system for identifying cows on heat and counting chewing activity"</li> </ul> <p><b>Timofey Vankov</b> - Development Manager of the Company SCR ALLFLEX (United States of America - Israel)</p> <p><b>Anatoly Kozlov</b> - Commercial Director of EcoAgro LLC - the company's official dealer in the Far Eastern Federal District (Russia).</p>
	<p><b>March 20, 2019 г.</b></p>
10:30-12:00 (Hall 1)	<p><b>Round table "Work perspectives in agriculture in the Far East"</b></p> <p><i>Organizers: Agency for the development of Human Resources Capital in the Far East; HeadHanter; Primorskaya State Agriculture Academy, DLG RUS, OOO, IFWexpo Heidelberg GmbH</i></p> <p><b>Moderator: Andrei Komin</b> - Rector of Primorsky Agricultural Academy</p> <p><b>Welcoming speech:</b> representative of the Department of Agriculture and Food of the Primorsky Krai</p> <p><b>Participants:</b></p> <p><b>Marina Radosteva</b>, HRD, Rusagro-Primorye LLC (part of the Rusagro Group of Companies),</p> <p><b>Elena Arbuzova</b>, hiring and adaptation manager, PrimAgro JSC (part of the Rusagro Group of Companies), delegates from the Far East entities, representatives</p>

	<p>of enterprises and organizations of the agricultural sector, representatives of scientific and educational organizations.</p> <p><b><u>Issues for discussion:</u></b></p> <ul style="list-style-type: none"> <li>➤ problems of educational institutions in the implementation of educational standards;</li> <li>➤ requirements of employers for graduates of educational institutions;</li> <li>➤ social guarantees for young professionals;</li> <li>➤ the possibility of creating educational clusters (educational and scientific institutions - the business of society - the government);</li> <li>➤ the possibility of developing of the law on support young specialists of an agrarian profile, including subsidies / tax preferences for employers who employ young specialists of HE and SPO at the local level;</li> <li>➤ deployment in the media of a broad company to explain the primary importance of agrarian education;</li> <li>➤ development of training programs and professional training of personnel for investment projects in the field of agriculture, planned for implementation in the subjects;</li> <li>➤ the possibility of profile training in schools in the municipalities of the region;</li> <li>➤ how to build your career</li> </ul>
<p>10:30-11:00 (Hall 2)</p>	<p><b>“Greenhouse crop production“</b></p> <p><i>Organizers: Department of Agriculture and Food of Primorskiy Krai, DLG RUS, OOO, IFWexpo Heidelberg GmbH</i></p> <p><b>Target audience:</b> representatives of companies engaged in the cultivation of vegetables and other crop production in greenhouses</p> <ul style="list-style-type: none"> <li>➤ <i>“Prospects for vertical greenhouse crops production in the Far East“</i> <b>Olesya Luckmann</b> - Marketing Consultant, Germany, Dr.sc.agr.</li> <li>➤ <i>19 years of experience in the greenhouse crop production of vegetables and greenery (tbc)</i> <b>Natalia Dubovtseva</b> – Director of OOO DEM Lasurnoye KSP, Region Primorye</li> </ul>
<p>11:15-12:45 (Hall 2)</p>	<p><b>Workshop “Priority directions of crop production”</b></p> <p><i>Organizers: Department of Agriculture and Food of Primorskiy Krai, DLG RUS, OOO, IFWexpo Heidelberg GmbH.</i></p> <p><b>Moderator:</b> Sergey Sidorenko – expert for crop production</p> <p><b><u>Topics:</u></b></p> <ul style="list-style-type: none"> <li>➤ <i>“Best practices of corn and soybean production in the Region Primorye”</i> <b>Sergey Barvin (tbc)</b></li> <li>➤ <i>Soybean varieties breeding FSBI“ Federal Research Center for Agrobiotechnology of the Far East, named after A.K. Chaika”</i> <b>Ekaterina Butovets</b> - Head of the Laboratory of Soybean Breeding, FSBI Federal Research Center for Agrobiotechnology of the Far East, named after A.K. Chaika"</li> <li>➤ <i>“Experience of production of export oriented agricultural plants - soybean and corn”</i> <b>Nilolai Fedorenko</b> – agronomist-in-chief of SKHOK Iskra</li> </ul>

	<ul style="list-style-type: none"> <li>➤ <i>“Experience of the integration of the scientific and production activities at the basis of the small innovative enterprise”</i></li> <li>➤ <b>Vyacheslav Vinogradov</b> – Managing Director of OOO MIP Dalnevostochny tsentr selektsii i semenovodstva</li> <li>➤ <i>“Development of a virus-free potato industry in the Primorsky Krai”</i> <b>Dmitriy Volkov</b> - Head of the Potato Farming Department of the Federal Research Center for Agricultural and Biotechnology of the Far East named after A.K. Chaika"</li> <li>➤ <i>"Selection of potato varieties, promotion and demand in the consumer market"</i> <b>Evgeny Voronin</b> – Head of Voronin Farm (tbc)</li> <li>➤ <i>“Autopilot systems. Experience of use in potato and vegetable production”</i> <b>Aleksandr Shakh</b> – Project Manager of OOO Geostroizyskaniya <b>Igor Kostoglodov</b> – Head of the cooperative BEKAR</li> <li>➤ <i>Technology of production of vegetables and potatoes with mechanized harvesting (with minimal manual labor)"</i> <b>Aleksandr Morozov</b> – agronomist of the farm T.A.Morozova</li> <li>➤ <i>The system of mineral nutrition of soybeans for the conditions of Primorye</i> <b>Dmitri Dubinin</b> – Head of Agromarketing, Marketing Management, PhosAgro-Region LLC</li> <li>➤ <i>“Promising forage crops for cultivation in the Primorsky Krai”</i> <b>Olga Telichko</b> - Head of the Fodder Production Department, FSBI “Federal Research Center for Agrobiotechnologies of the Far East, named after A.K. Chaika"</li> </ul>
12:15 – 14:15 (Hall 1)	<p><b>"Development of agricultural cooperation in the Far East" (Far Eastern hectare)</b></p> <p><i>Organizers: DLG RUS, OOO , IFVexpo Heidelberg GmbH</i></p> <p><i>Target audience: agricultural producers of Primorsky Krai, Khabarovsk Krai, Sakhalin Region</i></p> <p><b><u>Main topics</u></b></p> <ul style="list-style-type: none"> <li>• Self-employment - about creating conditions for organizing your own business;</li> <li>• About uniting people in communities of interest – about the creation of various cooperatives (in product sales, in sharing equipment, etc.)</li> </ul> <p><b><u>Potential speakers and topics:</u></b></p> <ul style="list-style-type: none"> <li>➤ Arrangement of land and engineering infrastructure at the expense of the federal budget (Federal program) <i>Representative of the Ministry of Development of the Far East</i></li> <li>➤ <i>“Tools for supporting small and medium-sized enterprises”</i> <b>Aleksey Ilchuk</b> – Regional CEO, MSP Bank, Vladivostok</li> <li>➤ <i>“National financing of projects in agriculture. Crowdfunding and biocoin”</i> <b>Olesya Luckmann</b> - Marketing Consultant, Germany, Dr.sc.agr.</li> <li>➤ Program “Far Eastern hectare” and cooperative movement one of the most important tools for development of Far East <b>Oleg Demin</b> – authorised representative of the Autonomous Non-Commercial Organization "ARCHK DV" in the Far East distinct</li> <li>➤ Success story of the farm Promilk <b>Andrey Pakhomov</b> – Head of the farm Promilk</li> </ul>

<p>13:00-13.30 (Hall 2)</p>	<p><b>Workshop "How to increase yield: potential of soybeans"</b> Organizer: Neoport, OOO <b>Speaker: Valeriy Khadzhimatov</b>- Director of Seed Production, Neoport, OOO</p>
<p>13:45-15:00 (Hall 2)</p>	<p><b>"Podium interview with a key market player"</b> <i>Organizers: DLG RUS, OOO , IFVexpo Heidelberg GmbH</i> <b>Moderator: Nikolay Lychev, editor-in-chief, project AGROINVESTOR</b></p>
<p>14:30-15:30 (hall 1)</p>	<p><b>Work shop for young people</b></p> <ul style="list-style-type: none"> <li>• Carrier work shop and information desk for young people – Information about the individual job search and current career offers from the data base of the Agency</li> </ul> <p>Organizer: Agency for development of human resources in the Far East</p>
<p>15:00 – 16:30 (hall 2)</p>	<p><b>Workshop “Crop production: from traditional approaches to the business thinking”</b> <i>Organizers: DLG RUS, OOO , IFVexpo Heidelberg GmbH, OOO Tate</i></p> <p><u>Main topics:</u></p> <ul style="list-style-type: none"> <li>➤ Profitability of the agribusiness</li> <li>➤ Means for profitability increase in agricultural companies</li> </ul> <p>Topics for discussion:</p> <p><i>Career strategies - what to do next?</i></p> <ul style="list-style-type: none"> <li>• What to choose - study at university or work?</li> <li>• Opportunities and risks for college and academy graduates</li> </ul> <p><i>How to choose a company for a practice site?</i></p> <ul style="list-style-type: none"> <li>• What should I look for when choosing?</li> </ul> <p><i>How to choose a company for a practice site?</i></p> <ul style="list-style-type: none"> <li>• The main conditions of employment: the presence of a full-time unit + basic competencies + motivation (awareness).</li> <li>• Research results</li> <li>• Conclusion</li> <li>• Poll. Was the event informative and helpful?</li> </ul>
<p>15:00-16:30 (hall 2)</p>	<p><b>Seminar "Agrologistics - the most important tool for operational efficiency. From planting to shipment"</b> Organizers: Liliani LLC, DLG RUS OOO, IFWexpo Heidelberg, Tate LLC</p> <p><b>Moderator: Armen Nalbandyan</b> - General Director of Liliani LLC</p> <p><u>Issues for discussion:</u></p> <ul style="list-style-type: none"> <li>• “Careful” technology of dressing, inoculation and loading of sowing complexes is the key to increasing the yield of soybean.</li> <li>• “High-speed” cleaning in wet fields: three-stage cleaning technology. Technique that "does not sink."</li> </ul>

	<ul style="list-style-type: none"> <li>Storage of wet soybeans, corn, rapeseed and rice in plastic sleeves. Opportunities technology and economic aspects. Practice of application in Siberia and in the Far East.</li> </ul> <p><b><u>Main speakers:</u></b> Armen Nalbandyan - General Director of Liliani LLC (Rostov-on-Don) Sergey Vologdin - chief agronomist of LLC “Russian Field” (Amur Region)</p> <p><b><u>Invited to the discussion:</u></b> LLC Merci-trade, LLC Primagro, LLC Tate, LLC Blagoveshchenskagrotekhsnab, LLC Soyuz, Soi Institute, LLC Amur Agro Center, LLC Armada, LLC Grigorievka, Iskra</p>
15:45 – 16:15 (hall 1)	<p><b>Presentation</b></p> <p><b>“Seed producing company as a necessary part of the seeding process needed for yield increase”</b></p> <p>Organizer: company Sporos</p>
16:30 – 17:30 (hall 1)	<p><b>Presentation</b></p> <p><b>“Efficient spray technologies”</b></p> <p>Nikolay Green, Area Sales Manager CIS of Lechler (Germany)</p>